



4125 Port Union Rd. • Fairfield, OH 45014 • Phone (513) 881-4580 • Fax (513) 881-4582
330 Weaver Rd. • Florence, KY 41042 • Phone (859) 594-4150 • Fax (859) 594-4161
7250 Northfield Rd. • Walton Hills, Ohio 44146 • Phone (440) 232-3333 • Fax (440) 232-3500

CWS Branch Manager- Cleveland

Key responsibilities:

To manage and oversee business operations of a service oriented Wholesale Landscape Supply Cleveland branch, facilitating customer sales and service including managing orders, logistics, reporting and inventory control.

- Work with General Manager to execute business plan, achieve sales goals, & manage the branch budget.
- Direct operations in a way that will reduce costs and maintain inventory levels within the framework of the corporation.
- Responsible for all cash sales, deposits and required accounting paperwork.
- Plan, with General Manager assistance, implementation of sales and marketing strategies for increasing sales, maintaining margin, and account management.
- Oversee billing cycle assuring accounting accuracy.
- Responsible for adherence to established credit policies.
- Communication with General Manager and accounting team.
- Conduct a monthly inventory, communicate to Operations manager to reconcile and maintain proper levels to service the market.
- Manage the maintenance of the facility and equipment, including all vehicles, forklifts & rental equipment.
- Inside sales responsibilities which includes the loading of customer vehicles with products.

Qualifications

The successful candidate will possess:

- High School Graduate. Some college preferred.
- Knowledge of landscape, erosion control, and municipal industries.
- A demonstrated ability to work with various environments.

Contact:

John Imm
General Manager CWS Inc.
jimm@finncorp.com
800.543.7166 ext 235